



Nano One Materials Corp.
Management's Discussion & Analysis
For the nine months ended
September 30, 2022

PREPARATION OF MANAGEMENT'S DISCUSSION & ANALYSIS

The following Management's Discussion & Analysis ("MD&A") of Nano One® Materials Corp. ("Nano One" or the "Company") for the nine months ended September 30, 2022, should be read in conjunction with the Company's condensed interim consolidated financial statements for the nine months ended September 30, 2022, and the audited annual financial statements for the year ended December 31, 2021, and related notes thereto. The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). All monetary amounts in this MD&A are expressed in Canadian dollars, unless otherwise indicated.

The information contained herein is presented as at **November 10, 2022** (the "MD&A Date"), unless otherwise indicated.

Additional information relating to the Company, including the Annual Information Form ("AIF") dated March 28, 2022, is filed with Canadian securities regulatory authorities on SEDAR (www.sedar.com) and on the Company's website at www.nanoone.ca.

On July 26, 2022, the Company conducted a Webcast Corporate Presentation which can be viewed at the following weblink: <https://nanoone.ca/annual-meeting-presentation-2022/>.

The Company's head office is located at Unit 101B, 8575 Government Street, Burnaby, British Columbia V3N 4V1 and its registered and records office is located at 2900 - 550 Burrard Street, Vancouver, British Columbia V6C 0A3.

For the purposes of preparing this MD&A, Management, in conjunction with the Board of Directors, considers the materiality of information. Information is considered material if: (i) such information results in, or would reasonably be expected to result in, a significant change in the market price or value of Nano One's common shares; or (ii) there is a substantial likelihood that a reasonable investor would consider it important in making an investment decision; or (iii) it would significantly alter the total mix of information available to investors. Management, in conjunction with the Board of Directors, evaluates materiality with reference to all relevant circumstances, including potential market sensitivity.

DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROLS OVER FINANCIAL REPORTING

The Company's disclosure controls, and procedures ("DC&P") are designed to provide reasonable assurance that relevant information is gathered and reported to senior management, including the Chief Executive Officer and the Chief Financial Officer, on a timely basis so that appropriate decisions can be made regarding public disclosures. We have also designed internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. During the nine months ended September 30, 2022 and the year ended December 31, 2021, there were no changes in internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

FORWARD-LOOKING STATEMENTS

This MD&A contains certain "forward-looking information" and "forward-looking statements" (collectively, "forward-looking statements"), within the meaning of applicable Canadian securities laws, which are based upon the Company's current internal expectations, estimates, projections, assumptions, and beliefs. All information, other than statements of historical facts, included in this MD&A that addresses activities, events or developments that the Company expects or anticipates will or may occur in the future is forward-looking information. Such statements can be identified by the use of forward-looking terminology such as "expect", "likely", "may", "will", "should", "intend", or "anticipate", "potential", "proposed", "estimate" and other similar words, including negative and grammatical variations thereof, or statements that certain events or conditions "may" or "will" happen, or by discussions of strategy. Forward-looking statements include estimates, plans, expectations, opinions, forecasts, projections, targets, guidance, or other statements that are not statements of fact. Such forward-looking statements are made as of the date of this MD&A and, except as required by law, the Company is under no obligation to update or alter any forward-looking information.

Forward-looking statements in this MD&A may include, but are not limited to, statements with respect to: the use of the net proceeds from previous financings; the performance of the Company's business and operations; the intention to grow the business, operations and potential activities of the Company; regulatory changes; the competitive conditions of the industry and the Company's competitive position in the industry; the Company's business plans and strategies; the anticipated benefits of the Company's partnerships; the Company's licensing, commercialization plans, supply chain and joint venture opportunities; the applicable laws, regulations and any amendments thereof; and any anticipated future gross revenues and profit margins of the Company's operations.

With respect to the forward-looking statements contained in this MD&A, the Company has made assumptions regarding, among other things: the use of the net proceeds of previous financings; operating and capital costs; anticipated partnerships; the Company's ability to access future financing opportunities; the Company's future plans in respect of recent acquisitions and or partnerships; and the Company's ability to attract and retain qualified personnel or management. Although the Company believes that the expectations reflected in the forward-looking statements are reasonable, there can be no assurance that such expectations will prove to be correct. The Company cannot guarantee future results, levels of activity, performance, or achievements. There are risks, uncertainties, and other factors, some of which are beyond the Company's control, which could cause actual results, performance or achievements of the Company, as applicable, to differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements contained in this MD&A.

RISKS AND UNCERTAINTIES

Risk is inherent in all business activities and cannot be entirely eliminated. An investment in Nano One's common shares involves risk. Investors should carefully consider the risks and uncertainties described below and, in the AIF, filed with Canadian securities regulators (www.sedar.com) which may not be a comprehensive list of risks and uncertainties as additional risks and uncertainties, including those unknown by the Company at this time, or are currently considered immaterial, may exist, and other risks may apply.

Global Pandemic (COVID-19)

In March 2020, the World Health Organization declared the outbreak of COVID-19 a global pandemic. This contagious disease outbreak has adversely affected workforces, economies, and financial markets globally. Global supply chains have been adversely affected resulting in shipping delays for goods and equipment. It is not possible for the Company to predict the duration or magnitude of the adverse results of the outbreak and its effects on the Company's business or results of operations or on the Company's industry partners who provide in-kind and/or financial contributions to the Company's government programs. Operations depend on continuing to safeguard all personnel.

DESCRIPTION OF THE BUSINESS

The Company is a clean technology company with a patented, scalable and low carbon intensity industrial process for the low-cost production of high-performance lithium-ion battery cathode active materials ("CAM"). The technology is applicable to electric vehicle, energy storage, consumer electronic and next generation batteries in the global push for a zero-emission future. Nano One's One-Pot process, its coated nanocrystal materials and its Metal to Cathode Active Material (M2CAM[®]) technologies address fundamental performance needs and supply chain constraints while reducing costs and carbon footprint.

Nano One has received funding from various government programs and the current "Scaling of Advanced Battery Materials Project" is supported by Sustainable Development Technology Canada (SDTC) and the Innovative Clean Energy (ICE) Fund of the Province of British Columbia (BC-ICE).

One-Pot process Technology

Nano One's One-Pot process is engineered to use non-sulfate forms of metal feedstock, with the intention of reducing total cost and carbon footprint of feedstock needs per kilogram of CAM. This eliminates the conversion of metals to metal sulphates and a subsequent and wasteful sodium sulphate by-product, which measures 1-3 times the CAM product volume. The innovative process also reduces water consumption, GHG emissions and added process costs. Furthermore, the process can use lithium carbonate rather the higher cost lithium hydroxide. The process is feedstock flexible which enables improved optionality of sourcing of raw materials. The process also forms innovative coated nanocrystal cathode powders that are designed to be more durable than conventional cathode powders.

The nanocrystal innovation addresses a fundamental battery trade-off between energy density and durability. Increased durability provides electric vehicle manufacturers greater flexibility in optimizing range, charging rates, safety, and cost. The One-Pot process combines all input components: lithium, metals, additives, and coatings in a single reaction to produce a precursor that, when dried and fired, forms quickly into a single nanocrystal cathode material simultaneously with its protective coating.

The Company's primary cathode formulations under development include:

- Lithium Nickel Manganese Cobaltate (NMC622, NMC811, and Ni>90% NMC);
- Lithium Nickel Manganese Oxide (LNMO, or High Voltage Spinel HVS); and
- Lithium Iron Phosphate (LFP).

Further details about the Company's process developments and product developments can be found in the AIF.

M2CAM® Technology

Nano One's Metal to Cathode Active Material ("M2CAM") technology reduces cost, reduces waste, and reduces the carbon footprint in the lithium-ion battery supply chain. Nano One's collaborators include automotive OEMs with similar motivations to meet environmental targets by reducing waste, carbon emissions, logistics and costs. Patents are pending for M2CAM.

Nano One's patented One-Pot process forms durable single crystal cathode powders and protective coatings simultaneously and the process has been adapted for M2CAM, enabling these materials to be made directly from metal powders. Metal powders are one-fifth of the weight of metal sulfates, avoiding the added costs, energy, and environmental impact of converting to sulfate and shipping and handling of waste. The One-Pot process is an aqueous process, using carbon neutral chemistry, that operates at room-temperature and atmospheric pressures, and it combines all cathode and coating feedstocks in one reaction to form an intermediate powder that is easily processed in kilns to form a finished and coated cathode powder. This creates added value for metals and aligns Nano One with the environmental, sustainability and cost objectives of automotive companies, miners, investment communities and governmental infrastructure initiatives.

CHANGE IN EXECUTIVE OFFICERS

Effective November 1, 2022, Denis Geoffroy had been appointed Chief Commercialization Officer. The announcement was made in connection with the announcement on closing of the acquisition of Johnson Matthey Battery Materials Ltd. (see below).

RECENT CORPORATE MILESTONES

ACQUISITION OF JOHNSON MATTHEY BATTERY MATERIALS LTD.

On November 1, 2022, the Company announced that, through its wholly owned subsidiary, it has successfully completed the acquisition of Johnson Matthey Battery Materials Ltd. ("JMBM Canada"), a Canadian entity located in Candiach, Québec, previously announced on May 25, 2022.

Net consideration for the acquisition was \$10,250,000, subject to customary closing adjustments which included working capital items comprising cash of \$250,000, receivables and prepayments of approximately \$6,400,000, less trade and other payables of approximately \$900,000. The resulting gross acquisition consideration was \$16,000,000.

The Acquisition helps expedite Nano One's business strategy for LFP and other battery materials, and includes:

- A talented and dedicated workforce of 46 professionals with almost 400 years of scale-up, commercialization, and cathode manufacturing know-how on LFP.
- The only existing North American lithium iron phosphate ("LFP") production facility.
- An 80,000 square foot, 2,400 tpa capacity LFP production facility on 9.5 acres, strategically located near Montréal.
- Certification systems supplying tier 1 cell manufacturers for the automotive sector.

The Company will begin with trials in the Candiach facility to validate the production of LFP using the Company's patented One-Pot process. Results from these trials will drive business, commercial and plant conversion decisions in 2023. In support of these post-closing activities, Nano One has been planning, engineering, and developing business channels for many months already, in close collaboration with key employees at the Candiach facility. This will enable the newly expanded company to move quickly.

Critical raw material inputs and equipment, such as One-Pot reactors, have been ordered. A local engineering firm, with team members that participated in the design and build of the Candiach facility a decade ago, has been engaged to assist with large pilot trials of the One-Pot process, and this brings valuable experience that will help bridge the learning curve and expedite the transition of the facility to Nano One.

Nano One has done extensive analyses of the techno-economics, critical minerals, carbon footprint and environmental impact of its One-Pot process. The Company believes there is a significant opportunity to differentiate both economically and environmentally, and to create a sustainably robust and secure supply chain to serve markets in Canada, USA, Europe, and other emerging battery jurisdictions.

Furthermore, Nano One will launch engineering activities for the design, construction, and operation of a commercial LFP facility. Site selection for this plant will be done in collaboration with partners and will consider governmental and non-governmental support in various jurisdictions.

It is the Company's intention, to use this plant as a blueprint for large multi-line production facilities under a hybrid business model that includes licensing, joint venture and independent production in Canada, USA and other emerging critical mineral jurisdictions. This strategy is aimed at serving outsized demand from the energy storage, mobility, and electric vehicle markets. Details will be disclosed as the Company firms them up.

The Candiatic production facility has been in operation since 2012 and was acquired by Johnson Matthey in 2015. It has been a supplier of lithium iron phosphate (LFP) cathode material to the lithium-ion battery sector for both automotive and non-automotive applications for a select group of customers, globally. Strategically located in Candiatic, Québec, it has the benefit of access to a rapidly developing North American ecosystem which will serve the broader global community with cost-effective, resilient, and environmentally sustainable cathode materials.

JOINT DEVELOPMENT AGREEMENT - BASF

On May 31, 2022, the Company announced the signing of a joint development agreement ("JDA") with BASF SE ("BASF"), a globally active chemical company with extensive experience in the development and manufacture of battery materials. Under the JDA, the companies will co-develop a process with reduced by-products for commercial production of next-generation cathode active materials (CAM), based on BASF's HEDTM-family of advanced CAM and using Nano One's patented One-Pot process and M2CAM technologies. BASF has a family of CAM products well-suited to the evolving requirements of batteries in automotive drivetrains and a proven track record of developing these products in collaboration with others. Nano One and BASF will also use the M2CAM process for higher flexibility in terms of manufacturing approach and resulting product performance, reduced energy consumption and environmental footprint.

The joint development plan has various phases and stage gates and is the result of evaluating Nano One's processes and products. The signing of the JDA represents a significant milestone in the business relationship between BASF and Nano One.

STRATEGIC INVESTMENT BY RIO TINTO

On June 9, 2022, the Company announced entering a strategic partnership with Rio Tinto, a leading global mining and metals group, providing iron and lithium products, collaboration and a US\$10,000,000 (\$12,536,500) investment into Nano One. This partnership and funding will accelerate Nano One's multi-cathode (multi-CAM) commercialization strategy and support CAM manufacturing in Canada for a cleaner and more efficient battery supply chain for North American and overseas markets.

Nano One issued 4,643,148 common shares (the "Shares") to Rio Tinto, approximately 4.9% of the issued and outstanding Shares of Nano One at the time of the share issuance, at \$2.70 per share in a non-brokered private placement. Nano One also issued 1,000,000 share purchase warrants to Rio Tinto in respect of a Strategic Collaboration Agreement as described below.

The proceeds will be directed towards technology and supply chain development, commercialization, Nano One's acquisition of JMBM Canada (see above, November 1, 2022), its conversion to One-Pot LFP and industrial scale piloting of other Nano One CAM technologies, and for working capital purposes.

Provisions of the investment agreement with Rio Tinto include participation rights in any future equity financings to maintain pro rata ownership interest for a period of five years from the date of closing; a lock up on securities dispositions and a standstill for a period of 12 months from the date of closing, subject to certain exemptions.

Strategic Collaboration Agreement – Rio Tinto

Rio Tinto and Nano One entered into a strategic collaboration agreement that includes a study of Rio Tinto's battery metal products, including iron powders from the Rio Tinto Fer et Titane facility in Sorel-Tracy, Québec, as feedstock for the production of Nano One's cathode materials. Rio Tinto will contribute know-how from its Critical Minerals and Technology Centre, which has developed a unique expertise in the extraction and processing of critical minerals such as lithium and scandium, as well as minerals from Canada, the United States, and other international sources to further drive localization of the lithium ion battery value chain.

Rio Tinto will collaborate on technical and business matters as may be required in developing, designing, constructing, and operating cathode production facilities.

Nano One issued 1,000,000 share purchase warrants to Rio Tinto as consideration for their technical and support services. The warrants are exercisable at \$4.00 each until June 16, 2023.

CORPORATE DEVELOPMENTS – YEAR TO DATE

In addition to the recent corporate milestones discussed above and other information discussed throughout this MD&A, the Company announced the following developments during the nine months ended September 30, 2022 and through to the MD&A Date (from newest to oldest):

Nano One and Euro Manganese Validate Manganese Metal in M2CAM Process

In September 2022, the companies announced joint demonstration of cathode materials made directly from Euro Manganese sourced electrolytic manganese metal using Nano One's One-Pot Process. Euro Manganese has produced EV grade high-purity electrolytic manganese metal ("HPEMM") from its pilot plant using feedstock from its Chvaletice Manganese Project in the Czech Republic. Nano One's patented One-Pot process enables cathode materials to be made directly from metals ("M2CAM") and lithium carbonate, for reduced complexity, cost, and environmental footprint.

Results align with automotive battery demands in Europe and North America for sustainably sourced critical minerals and environmentally superior and differentiated supply chains. The two companies are jointly developing economically viable and environmentally sustainable applications of high-purity electrolytic manganese metal ("HPEMM") as one of several inputs for the production of cathode active materials used in lithium-ion batteries. In this first milestone, pilot plant samples from Euro Manganese's Chvaletice Manganese Project have been successfully validated as feedstock for Nano One's patented One-Pot and M2CAM cathode production technologies. This avoids the added cost, complexity, and environmental footprint of using metal sulphates in cathode production.

SDTC and BC-ICE Funding of \$1.8M and Grant of 2 Patents

In August 2022, the Company announced the granting of two (2) additional patents in Japan and the receipt of approximately \$1,800,000 in non-dilutive, non-repayable contributions from SDTC and BC-ICE toward Milestone 4 (the final milestone) of the Scaling Advanced Battery Materials project.

Nano One previously tripled the footprint of its innovation hub in Burnaby B.C. and during Milestone 3 (10 months in duration), has grown the team to over sixty (60) people, acquired significant pieces of equipment, and scaled its third-party sampling capabilities for LFP and NMC.

Funding to Advance M2CAM and Thermal Processing Initiatives

In March 2022, the Company announced that it will be receiving advisory services and funding of up to \$404,000 between 2022 and 2024 (approximately \$200,000 has been received by September 30, 2022) from the National Research Council of Canada Industrial Research Assistance Program ("NRC-IRAP") to support a research and development project to advance its M2CAM technology and thermal processing innovations. The project will further advance cost optimization of the One-Pot process for the manufacture of CAM, specifically as it relates to use in metal feedstocks enabled by Nano One's M2CAM technology and innovations in the final stage of thermal processing.

Successful Completion of Phase One of Co-Development Agreement with Niobium Producer CBMM

In February 2022, the Company announced that it has successfully completed Phase One of its advanced lithium-ion battery cathode materials coating development agreement with CBMM, the world's leading supplier of niobium products and technology. Nano One has successfully demonstrated the use of CBMM's niobium to form a protective coating on Nano One's single nanocrystal NMC cathode active material. This coating is designed to enhance durability, and the success on this first milestone strengthens the supply chain relationship between CBMM and Nano One while providing yet another demonstration of the flexibility of Nano One's patented One-Pot process.

Nano One's patented One-Pot process adds a cost effective niobium coating on each individual nanocrystal to protect the cathode from deleterious side reactions than can otherwise cause rapid performance degradation. The One-Pot process enables this coating to be formed without adding process steps or costs, and the coating can significantly increase the durability of cathode materials in lithium-ion batteries. The niobium-coated single crystal cathode materials are applicable to both conventional liquid electrolyte cells and advanced solid state electrolyte cells.

Engineering Study Supports the Benefits of the One-Pot process and M2CAM

In January 2022, the Company announced the successful completion of an industrial scale engineering study conducted by Hatch Ltd. (Hatch) a leading global engineering firm. The study supports that Nano One's patented One-Pot M2CAM process offers both environmental and potential economic benefits when compared to conventional cathode manufacturing processes.

The engineering study set out to compare the conventional sulfate process for manufacturing CAM with Nano One's One-Pot M2CAM process for nickel rich cathode materials. Conventional cathode manufacturing produces approximately 1.8 times more weight in sodium sulfate waste than it does in CAM product, whereas Nano One's process produces no waste. It is estimated the One-Pot M2CAM process also reduces water consumption by approximately 60% prior to recycling. Further, the Hatch work supports that the Nano One's process significantly reduces the number of process steps to get to a single crystal coated cathode active material helping reduce costs and create efficiencies. The report estimates competitive economics for Nano One and its One-Pot process over conventional cathode processes and identifies opportunities for further cost savings.

Intellectual Property

Between January 2022 and September 2022, the Company obtained additional patents. As at the MD&A Date, the Company has twenty-four (24) issued patents which were issued by various jurisdictions including Canada, China, Japan, Korea, Taiwan, and the United States. The patents have expiries ranging between thirteen (13) to nineteen (18) years from the patent issuance date. The Company also has over forty (40) pending patent applications throughout the world.

The Company's intellectual property was developed and is wholly-owned by the Company. The Company has filed other patent applications and may file additional patents at a later date to further strengthen its intellectual property and technology going forward, although no assurances can be given that it will be successful in such endeavours. Additional information on the Company's intellectual property can be found in the Company's AIF.

Government Assistance

The Company's primary active government assistance programs are that with SDTC, and NRC-IRAP:

Sustainable Development Technology Canada ("SDTC"):

In 2019, the Company executed a contribution agreement with SDTC for a non-repayable grant in respect of the Company's "Scaling Advanced Battery Materials" project. The SDTC Program #2 grant is for up to \$8,545,500 which includes BC-ICE contributions (discussed below). SDTC Program #2 is estimated to conclude in May 2023.

As of the MD&A Date, the Company is in Milestone 4 and in July 2022, Milestone 4 proceeds of approximately \$1,800,000 were received. Accordingly, to the MD&A Date approximately \$7,700,000 has been received under SDTC Program #2.

The Company receives funding from the Government of Canada for its research activities through various programs. During the nine months ended September 30, 2022 and September 30, 2021 the following amounts were received (repaid):

	September 30, 2022	September 30, 2021
Amounts received:	\$	\$
Sustainable Development Technology Canada (SDTC)	1,797,824	1,915,359
Industrial Research Assistance Program (NRC-IRAP)	251,999	16,932
	2,049,823	1,932,291

NRC-IRAP Programs:

Program #6:

In December 2021, the Company executed an agreement with NRC-IRAP for non-repayable contributions to the Company totalling up to \$404,000 (approximately \$200,000 received through to September 30, 2022) over the course of the program through to June 2023. The scope of the program is research into cost optimization of the Company's patented process for the manufacture of cathode active materials and specifically the use of metal feedstocks and thermal processing methods. Under the terms of the agreement, NRC-IRAP will reimburse the Company for 80% of salaries paid to employees involved in this project.

Youth Internship Contribution Agreement:

The Company has entered into various Youth Internship Contribution Agreements with NRC-IRAP for non-repayable contributions to the Company beginning in May 2021. Under the terms of the agreements, the contributions from NRC-IRAP are for the reimbursement of certain salaries paid to employees of the Company.

The cumulative amount of program funding received since 2014 from the Government of Canada are as follows:

	September 30, 2022	December 31, 2021
	\$	\$
Sustainable Development Technology Canada (SDTC) and BC-ICE	9,823,507	8,025,683
Automotive Supplier's Innovation Program (ASIP)	1,950,952	1,950,952
Industrial Research Assistance Program (NRC-IRAP)	1,080,337	828,338
Innovation Assistance Program (IAP) (from NRC-IRAP)	241,225	241,225
Scientific Research & Experimental Development (SR&ED)	98,661	98,661
Other Grants	80,059	80,059
	13,274,741	11,224,918

OVERALL PERFORMANCE

Further to the "Recent Corporate Developments" as discussed above, the Company used cash and cash equivalents during the nine months ended September 30, 2022, of approximately \$6,700,000.

The key sources of cash and cash equivalents during the nine months ended September 30, 2022, were as follows:

- Proceeds from the strategic investment by Rio Tinto through a private placement of approximately \$12,536,000 (June 2022);
- Proceeds from Government programs of approximately \$2,000,000;
- Cost recoveries from strategic partners of approximately \$637,000;
- Interest income of approximately \$580,000; and
- Proceeds from the exercise of stock options and warrants of approximately \$345,000.

The key uses of cash and cash equivalents during the nine months ended September 30, 2022, were as follows:

- Purchase price consideration for the acquisition of JMBM Canada of \$10,250,000 (May 2022);
- Net operating expenditures of approximately \$8,785,000 (after research cost recoveries and government program proceeds allocated to offset operating expenditures);
- Investments in equipment and machinery, and payments for the issuance of patents of approximately \$946,000; and
- Lease payments of approximately \$158,000.

Subsequently on November 1, 2022, the Company made an additional payment of \$5,750,000 in respect of closing the acquisition of JMBM Canada. This amount represents working capital items comprising cash of \$250,000, receivables and prepayments of approximately \$6,400,000, less trade and other payables of approximately \$900,000. Adjustments to this amount may occur during a specified post-closing period.

See "Cash flows for the nine months ended September 30, 2022" below within Discussion of Operations for further details on cash flows for the period then ended.

DISCUSSION OF OPERATIONS

The Company reports operating results in a single operating segment being the development and scale-up of a patented process for the production of cathode active materials (CAM) for lithium-ion battery applications in electric vehicles, energy storage systems, and consumer electronics.

Research expenses

Amounts for the three and nine months ended September 30, 2022 and September 30, 2021 were as follows (rounded):

	Three months ended			Nine months ended		
	September 30, 2022 \$	September 30, 2021 \$	Change \$	September 30, 2022 \$	September 30, 2021 \$	Change \$
Contractors	458,000	122,000	336,000	1,033,000	222,000	811,000
Labour	974,000	670,000	304,000	3,241,000	1,802,000	1,439,000
Safety and training	30,000	28,000	2,000	91,000	76,000	15,000
Supplies	264,000	193,000	71,000	677,000	479,000	198,000
Utilities	15,000	18,000	(3,000)	44,000	41,000	3,000
	1,741,000	1,031,000	710,000	5,086,000	2,620,000	2,466,000
Contractors - Warrants issued	-	-	-	595,000	-	595,000
Depreciation	213,000	136,000	77,000	607,000	391,000	216,000
Cost recoveries	(1,000)	(227,000)	226,000	(330,000)	(306,000)	(24,000)
Government assistance	(1,208,000)	(646,000)	(562,000)	(1,316,000)	(1,412,000)	96,000
Research expenses, net	745,000	294,000	451,000	4,642,000	1,293,000	3,349,000

In addition to the research expenses, net amount presented above, the Company incurred approximately \$202,000 (before recoveries) during the nine months ended September 30, 2022, within professional and consulting, for charges relating to patent filings and applications. Additionally, the Company capitalized approximately \$667,000 on research and development equipment, and pilot plant equipment, in aggregate during the nine months ended September 30, 2022.

Contractors also includes a non-cash amount of \$595,000 representing the fair value of 1,000,000 warrants issued to Rio Tinto in connection with the strategic collaboration agreement in June 2022 (see "Strategic Investment by Rio Tinto" on page 4 above).

Successful Conclusion of Joint Development Agreement with Asian Manufacturer

The August 2020 Joint Development Agreement with an Asian Cathode Manufacturer came to a natural conclusion with the successful demonstration and economic modelling of the Company's One-Pot Process for production of high-performance LNMO cathode materials. The parties will not be advancing to piloting in Asia at this time, partly because there is not yet enough demand for LNMO batteries and partly because of a focus on emerging opportunities to pilot, scale and commercialize in North America. The Company continues to work with several parties on LNMO batteries, is evaluating larger piloting plans at its own facilities, and is well positioned to develop business opportunities with emerging LNMO battery producers.

For the three and nine months ended September 30, 2022 and September 30, 2021

The following tables summarize the Company's results of operations and cash flows for the three and nine months ended September 30, 2022 and September 30, 2021 (rounded):

	Three months ended		Change \$
	September 30, 2022	September 30, 2021	
	\$	\$	
Revenue	-	-	-
Loss from operating expenses	(2,408,000)	(1,821,000)	(587,000)
Loss and comprehensive loss	(2,003,469)	(1,767,000)	(236,469)
Cash used in operating activities	(2,145,000)	(893,000)	(1,252,000)
Cash (used in) provided by investing activities	(31,000)	114,000	(145,000)
Cash provided by financing activities	184,000	93,000	91,000

	Nine months ended		Change \$
	September 30, 2022	September 30, 2021	
	\$	\$	
Revenue	-	-	-
Loss from operating expenses	(11,310,000)	(8,878,000)	(2,432,000)
Loss and comprehensive loss	(10,731,000)	(8,861,000)	(1,870,000)
Cash used in operating activities	(8,785,000)	(4,975,000)	(3,810,000)
Cash (used in) provided by investing activities	(10,619,000)	387,000	(11,006,000)
Cash provided by financing activities	12,689,000	31,467,000	(18,778,000)

Cash used in investing activities during the nine months ended September 30, 2022, substantially comprises \$10,250,000 paid for the acquisition of JMBM Canada in May 2022. The remainder of approximately \$369,000 is net of interest income of approximately \$580,000, leaving approximately \$949,000 being incurred on deposits and purchases of property and equipment, and patent issue cost payments.

Cash provided by financing activities during the nine months ended September 30, 2022, is attributable to the proceeds from Rio Tinto's strategic investment by way of private placement of \$12,536,500 less approximately \$35,000 in share issue costs, the exercise of options and warrants of approximately \$345,000, less facility lease payments of approximately \$158,000. The cash provided by financing activities in the comparative period reflected the proceeds from the exercise of a greater volume of options and warrants and the closing of a short-form prospectus offering (gross proceeds of approximately \$28,917,000).

During the three months ended September 30, 2022, the primary sources of cash were from interest income (\$405,000), proceeds from Government programs (\$1,913,000), and exercises of stock options and warrants (\$236,000).

Certain components of operating expenses for the three and nine months ended September 30, 2022 and September 30, 2021, were as follows (rounded):

	Three months ended		Increase (decrease) \$
	September 30, 2022	September 30, 2021	
	\$	\$	
General and administrative expenses	331,000	221,000	110,000
Investor relations and shareholder information	155,000	152,000	3,000
Professional and consulting, net	269,000	206,000	63,000
Salaries, benefits, and fees, net	496,000	517,000	(21,000)

	Nine months ended		Increase (decrease) \$
	September 30, 2022	September 30, 2021	
	\$	\$	
General and administrative expenses	881,000	702,000	179,000
Investor relations and shareholder information	558,000	527,000	31,000
Professional and consulting, net	1,239,000	632,000	607,000
Salaries, benefits, and fees, net	2,503,000	1,720,000	783,000

- General and administrative expenses:

The primary cause of the increase is higher insurance premiums for D&O insurance which are amortized over the term of the policy, and increased travel expenses. Insurance amounts expensed during the nine months ended September 30, 2022 totalled approximately \$215,000. The other key components of general and administrative expenses for the period then ended were transfer agent filing and exchange fees, rent, and travel and conferences of approximately \$401,000 in aggregate, in addition to computer hardware, software, licenses and products of approximately \$102,000.

- Investor relations and shareholder information:

There was an insignificant fluctuation in investor relations and shareholder information as the Company's programs and level of marketing efforts have remained fairly consistent to date from its programs initiated in 2021.

- Professional and consulting:

Legal fees increased to approximately \$460,000 (increase of approximately \$332,000) as a result of the efforts from counsel relating to key corporate milestones achieved during the period. Patent filing fees before recoveries increased to approximately \$202,000 (increase of approximately \$75,000) as a result of greater operational activity overall. Advisory and capital markets services and consultancy increased to approximately \$366,000.

- Salaries, benefits, and fees:

Staffing levels continue to increase in both the Company's corporate and research departments. Salaries and benefits for the comparative period are reduced by allocations of SDTC government grants, whereas no such allocations were recognized against salaries and benefits for the current period. Moreover, the Company's annual short-term incentives which are paid in the first quarter of each year, were greater in the current period relative to the comparative period.

Cash flows for the nine months ended September 30, 2022

Cash used in operating activities on a net basis after cost recoveries and government program allocations to operating expenses was approximately \$8,785,000, largely driven by \$8,620,000 incurred on cash-based operating expenses less approximately \$165,000 in changes in working capital items. This equates to an average net monthly use of cash of approximately \$1,000,000 for the nine months ended September 30, 2022 compared to an average monthly use of cash for the year ended December 31, 2021, of approximately \$600,000.

Cash used in investing activities was approximately \$10,619,000, driven by the purchase price consideration for the acquisition of JMBM Canada of \$10,250,000, and approximately \$946,000 in equipment deposits and purchases. Investing activities were partially offset by interest income received on high-interest savings accounts/funds of approximately \$580,000.

Cash provided by financing activities was approximately \$12,689,000, comprising the investment by Rio Tinto of \$12,536,500, less related share issue costs of approximately \$35,000 as well as payments for the basic rent portion of leased facilities of approximately \$158,000. Additionally, the Company received proceeds from the exercise of stock options and warrants of approximately \$345,000.

SUMMARY OF QUARTERLY RESULTS

The following table shows the results for the last eight fiscal quarters as prepared in accordance with IFRS and presented in Canadian dollars, the Company's functional currency:

Period Ending	Revenue \$	Loss and comprehensive loss \$	Basic and Diluted Loss Per Share \$
September 30, 2022	-	(2,002,962)	(0.02)
June 30, 2022	-	(4,415,217)	(0.05)
March 31, 2022	-	(4,312,314)	(0.05)
December 31, 2021	-	(2,462,276)	(0.03)
September 30, 2021	-	(1,767,249)	(0.02)
June 30, 2021	-	(2,549,411)	(0.03)
March 31, 2021	-	(4,544,172)	(0.05)
December 31, 2020	-	(2,103,524)	(0.02)

There are no significant seasonal variations in quarterly results as the Company is not subject to significant seasonality in its research and corporate activities. The Company is exposed to currency risk as it incurs certain transactions in United States dollar, and occasional transactions in the Euro, and the British Pound. However, the Company has assessed that the impact of a 10% fluctuation in foreign exchange rates relative to the Canadian dollar would be insignificant to the Company's financial position and results of operations.

Variations in loss and comprehensive loss for certain of the above periods were affected primarily by the following factors:

- The quarter ended September 30, 2022, included government program proceeds and amortization of deferred government assistance in the amount of \$1,208,000.
- The quarter ended March 31, 2022, was characterized by a significant increase in the volume and cost of research activities (excess of \$1,000,000 increase over the previous three months ended December 31, 2021) as well as increases in substantially all other cash-based components of operating expenses.
- The quarter ended December 31, 2021, saw an increase in professional fees and consulting fees. Additionally, there were additional fees incurred on engineering studies, and a reduction in amounts recognized as government assistance which are offset to reduce research expenses, net.
- The quarters ended June 30, 2021 and September 30, 2021, were reflective of a general increase in activities in all departments and projects for the Company including increased investor relations programs, increased research expenditures, and increased salaries and benefits.
- The quarter ended March 31, 2021, included greater than normal share-based payment expense (non-cash) of approximately \$3,070,000 in relation to the grant of stock options of which certain stock options granted to directors and officers vested immediately.

Use of Proceeds from Financings

The Company completed the following three equity financings between February 2020 and April 2021, for aggregate net proceeds of \$50,411,757:

- On February 21, 2020 (the “First Financing”), the Company completed a non-brokered private placement for gross proceeds of approximately \$11,000,000. The net proceeds of the placement after deducting finders’ fees, legal, filing and other fees were \$10,381,392;
- On October 29, 2020, the Company completed a short form prospectus financing for gross proceeds of approximately \$14,000,000. The net proceeds of the financing after deducting finders’ fees, legal, filing and other fees were \$13,118,991; and
- On April 1, 2021, the Company completed a short form Prospectus financing for gross proceeds of approximately \$29,000,000. The net proceeds of the financing after deducting the cash underwriters’ commission and expenses, legal, filing and other fees were \$26,911,374.

For the period from closing of the First Financing (February 21, 2020) to September 30, 2022, the Company has used the net proceeds of the financings as shown below. These amounts are presented on a gross basis and do not include government grant proceeds or other cost recoveries.

Principal Purposes	Use of Proceeds \$
Research activities	11,208,730
Capital equipment purchases and leasehold improvements on laboratory facilities	4,000,340
Pilot plant expansion	546,606
Intellectual property acquisition	627,074
Business development and strategic alternatives (1)	11,465,427
Working capital	12,653,774
Proceeds used	40,501,951
Remaining	9,909,806
Net proceeds of the financings	50,411,757

(1) Includes \$10,250,000 paid in May 2022, for the acquisition of JMBM Canada.

TRANSACTIONS BETWEEN RELATED PARTIES

Key management personnel are the persons responsible for the planning, directing, and controlling the activities of the Company and includes both executive and non-executive directors, and entities controlled by such persons. The Company considers all directors and officers of the Company to be key management personnel.

The following transactions were carried out with key management (gross before applicable government assistance recoveries):

	Transactions nine months ended September 30, 2022 \$	Transactions nine months ended September 30, 2021 \$	Balances outstanding September 30, 2022 \$	Balances outstanding December 31, 2021 \$
Bedrock Capital	112,500	112,500	-	-
DBM CPA	126,165	93,175	19,425	8,400
Directors' fees	176,660	40,500	-	-
Management and directors' fees (within salaries, benefits, and fees)	415,325	246,175	19,425	8,400
Officers (salaries, benefits, and fees; and research expenses)	992,340	954,675	-	631
Directors and officers (share-based payments)	891,149	3,381,321	-	-
Patent Filing Specialists (professional and consulting; and intangible assets)	170,452	119,029	21,354	15,993
	2,469,266	4,701,200	40,779	25,024

(a) Professional and consulting, net:

- Includes the services of Patent Filing Specialists Inc. ("Patent Filing Specialists"), a company controlled by Joseph Guy, a Company Director. Transactions are included within both intangible assets (for capitalized patent issue costs) and professional and consulting for patent filings, maintenance and related.

(b) Salaries, benefits, and fees, net (including allocations to research expenses, net):

- Includes salaries and short-term variable cash-based compensation incentives paid to Dan Blondal, CEO, Stephen Campbell, CTO, John Lando, Former President until November 30, 2021, Alex Holmes, COO, and Pamela Kinsman, Corporate Secretary and Director of Sustainability and Corporate Affairs. Expense reimbursements outstanding as at December 31, 2021 related to Alex Holmes.

In accordance with an executive employment agreement the Company has in place with Dan Blondal, in case of termination by the Company without cause, he is entitled to six (6) weeks' base pay (or notice) for every year of service to a maximum of twenty-four (24) months. He would not be entitled to further bonus payments after termination. In the case of resignation after a Change of Control and for 'Good Reason', Dan Blondal is entitled to twenty-four (24) months' base salary.

- Includes the services of Bedrock Capital Corp. ("Bedrock Capital") a company controlled by Paul Matysek the Chairman and a Company Director.
- Includes the services of Donaldson Brohman Martin, CPA Inc. ("DBM CPA"), a firm in which Dan Martino, CFO is a principal.

Includes fees paid to the Company's directors for their positions as non-executive directors and/or board committee members or chairpersons.

(c) Share-based payments:

- Includes amounts recognized on vesting of stock options and Equity Incentives granted to directors and officers.
- During the nine months ended September 30, 2022, the Company granted 189,423 RSUs to various directors and officers.

LIQUIDITY AND CAPITAL RESOURCES

As at September 30, 2022, the Company had working capital of approximately \$46,000,000.

The Company considers its capital structure to consist of its components of shareholders' equity. When managing capital, the Company's objective is to ensure that it continues as a going concern, to ensure it has sufficient capital to deploy on new and existing projects (including the requirement for matching funds relating to SDTC programs), as well as generating returns on excess funds while maintaining liquidity/accessibility to such funds. In order to facilitate the management of its capital requirements, the Company prepares annual expenditure budgets that are updated as necessary depending on various factors, including successful capital deployment, growth of its workforce, and general capital market or industry conditions. The Board of Directors relies on the expertise of the Company's management to sustain future development of the business. Management reviews and adjusts its capital structure on an ongoing basis.

The Company is not subject to any externally imposed capital requirements. There were no changes to the Company's approach to capital management during the nine months ended September 30, 2022.

The Company currently has no source of revenues, though it receives funding from government programs, and certain cost recoveries from strategic partners. Additionally, the Company has historically relied upon equity financing to fund its activities. In order to fund ongoing research activities, expansion, capital expenditures, and operating expenses, the Company will spend its existing working capital and may seek additional capital sources to facilitate growth and expansion plans towards commercialization.

The Company currently invests excess capital in high-interest savings accounts ("HISAs") and/or HISA funds which bear interest at variable rates (cash equivalents). Additionally, the Company may seek to invest excess funds in guaranteed investment certificates ("GICs") bearing fixed rates of interest that are either redeemable (cash equivalents) or non-redeemable (short-term investments) and have terms not exceeding 24 months.

As at September 30, 2022 and December 31, 2021, the Company had excess capital invested in a HISA and a HISA fund which facilitates the diversification of treasury amongst high-credit quality Canadian chartered banks. These amounts are accessible on demand. Additionally, the Company did not have any GIC or other short-term investment holdings.

During the nine months ended September 30, 2022, the Company earned interest income of approximately \$580,000 of which approximately \$470,000 was earned from the HISA and HISA fund, and the remainder on the consideration paid for the JMBM Canada purchase price held in an interest-bearing escrow account.

The Company's primary source of capital and liquidity from 2020 onwards has been from three financings over the course of fourteen months from February 2020 to April 2021, which generated gross proceeds of approximately \$54,000,000 (net, \$50,400,000), as well as proceeds received from exercises of stock options and warrants, government assistance programs, and a strategic investment in the Company by Rio Tinto in June 2022 of approximately \$12,500,000.

The three financings completed from 2020 onwards are summarized as follows:

- In February 2020, gross proceeds of approximately \$11,000,000 was raised through a non-brokered private placement;
- In October 2020, gross proceeds of approximately \$14,000,000 was raised through a short form Prospectus financing; and
- In April 2021, gross proceeds of approximately \$29,000,000 was raised through a short form Prospectus financing.

In order to facilitate the management of its capital requirements, the Company prepares annual expenditure budgets that are updated as necessary depending on various factors, including successful capital deployment, and strategic growth plans.

The Company is not subject to any externally imposed capital requirements and there were no changes to the Company's approach to capital management during the nine months ended September 30, 2022. The Company does not have specific capital or operating expenditure commitments on any of its projects aside from the provisions of SDTC Program #2 that require the Company to have matching funds to the grant amounts and to incur the required expenditures to complete the various Milestones. The Company will use its existing working capital to incur the required SDTC Program #2 expenditures.

Contractual obligations

The following table summarizes the Company's contractual maturities for its financial liabilities:

As at September 30, 2022	Carrying amount \$	Contractual cash flows \$	Under 1 year \$	1-5 years \$	More than 5 years \$
Accounts payable and accrued liabilities	449,634	449,634	449,634	-	-
Accounts payable to related parties	40,779	40,779	40,779	-	-
Lease liabilities	817,973	979,888	246,281	626,726	106,881
Total	1,308,386	1,470,301	736,694	626,726	106,881

OUTSTANDING SHARE AND EQUITY DATA

The authorized share capital of the Company consists of unlimited common shares without par value. All issued common shares are fully paid. As at the MD&A Date, the Company's common share data was as follows:

	As at the MD&A Date	
	#	Weighted average exercise price \$
Common shares issued and outstanding	100,464,369	n/a
Stock options outstanding	6,332,963	2.81
Warrants outstanding	3,318,479	2.32
RSUs/DSUs outstanding	382,554	n/a
Fully diluted	110,498,365	

Subsequent to September 30, 2022, 43,625 common shares were issued between \$1.28 and \$1.60 each for proceeds of \$69,016 upon the exercise of stock options and warrants.

ACCOUNTING MATTERS

The preparation of financial statements in conformity with IFRS requires management to make estimates, judgments and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of income and expenses during each reporting period. Estimates and assumptions are continuously evaluated and are based on management's experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. However, actual outcomes can differ from these estimates. The Company's significant accounting policies are detailed in Note 2 to the financial statements for the year ended December 31, 2021.

Key sources of estimation uncertainty

The preparation of financial statements in conformity with IFRS requires management to make estimates, judgments and assumptions that affect the reported amounts of assets and liabilities as at the date of the financial statements and reported amounts of income (loss) and expenses during each reporting period. Estimates and assumptions are continuously evaluated and are based on management's experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. However, actual outcomes can differ from these estimates.

Fair value of stock options and compensatory warrants

Determining the fair value of compensatory warrants (finders' warrants) and stock options requires estimates related to the choice of a pricing model, the estimation of stock price volatility, the fair value of the Company's common shares, the expected forfeiture rate and the expected term of the underlying instruments. Any changes in the estimates or inputs utilized to determine fair value could have a significant impact on the Company's future operating results or on other components of shareholders' equity.

The fair value of stock options granted, or compensatory warrants issued by the Company is determined by using the Black-Scholes option pricing model. The fair value is particularly impacted by the Company's stock price volatility which

is determined by way of a historical look-back of weekly closing stock prices over a period of time equivalent to the term provided on stock options and compensatory warrants when granted or issued.

Property and equipment

The estimated useful lives of property and equipment are reviewed by management and adjusted if necessary. To estimate property and equipment's useful life, management may use its past experience, review engineering estimates and industry practices for similar items of property and equipment and/or apply statistical methods to assist in its determination of useful life.

The estimated useful life of the Company's pilot plant within property and equipment is subject to specific estimation uncertainty as to the duration of use. The use of the pilot plant has historically been driven by securing government assistance to conduct research activities that utilize the pilot plant. Accordingly, the Company has historically depreciated the pilot plant over the term of the government assistance program. Future determinations of the expected life of the pilot plant may differ from historical experience.

There have been no changes to the depreciation methods used by the Company during the nine months ended September 30, 2022. The Company's pilot plant is being depreciated over the term of the existing SDTC Program #2.

Critical judgments in applying accounting policies

Income taxes

Tax provisions are based on enacted or substantively enacted laws. Changes in those laws could affect amounts recognized in profit or loss both in the period of change, which would include any impact on cumulative provisions, and in future periods. Deferred tax assets (if any) are recognized only to the extent it is considered probable that those assets will be recoverable. This involves an assessment of when those deferred tax assets are likely to reverse and a judgment as to whether or not there will be sufficient taxable profits available to offset the tax assets when they do reverse. This requires assumptions regarding future profitability and is therefore inherently uncertain. To the extent assumptions regarding future profitability change, there can be an increase or decrease in the amounts recognized in respect of deferred tax assets as well as the amounts recognized in profit or loss in the period in which the change occurs.

The Company has determined that the likelihood and timing of future profitability for which to use its unrecognized deferred tax assets is uncertain at this time, therefore, the Company's deferred tax assets continue to be unrecognized.

Research expenses

The determination of whether expenditures on research and development activities meet the criteria for capitalization as internally generated intangible assets is subject to estimation and uncertainty.

The Company has determined that its activities continue to be classified as research in nature, as opposed to development. This results in research costs being expensed to profit or loss within the financial statements.

Changes in accounting policies and future accounting standards

During the nine months ended September 30, 2022, and during the year ended December 31, 2021, there were no changes to the Company's significant accounting policies, nor any new accounting policies adopted.

Certain pronouncements have been issued by the IASB or IFRIC that are effective for accounting periods beginning on or after January 1, 2022. The Company has reviewed these updates and determined that none are applicable or consequential to the Company.

Financial instruments – classification and fair value

Classification of financial instruments

Financial assets:	Classification:
Cash and cash equivalents	FVTPL
Receivables	Amortized cost
Deposits	Amortized cost

Financial liabilities:	Classification:
Accounts payable and accrued liabilities	Amortized cost
Accounts payable to related parties	Amortized cost
Lease liabilities	Amortized cost

The Company's financial instruments can be exposed to certain financial risks including liquidity risk, credit risk, interest rate risk, price risk, and currency risk. Details of these risks and related assessments as well as the fair value measurements of the Company's financial instruments are included in the Company's financial statements for the nine months ended September 30, 2022, within Note 12.

OFF-BALANCE SHEET ARRANGEMENTS

Nano One does not utilize off-balance sheet arrangements.

PROPOSED TRANSACTIONS

There are no proposed transactions as the MD&A Date.

MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

Information provided in this MD&A and the financial statements is the responsibility of management. In the preparation of the financial statements, estimates are sometimes necessary to make a determination of the carrying value for certain assets or liabilities. Management believes such estimates have been based on careful judgments and have been properly reflected in the financial statements. Management maintains a system of internal controls to provide reasonable assurances that the Company's assets are safeguarded and to facilitate the preparation of relevant and timely information.

APPROVAL

The Board of Directors of the Company has approved the disclosure contained in this MD&A.