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## TSX: NANO | FF: LBMB | OTC: NNOMF

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### **500+ Years Cathode Experience**

## **Executive, Investor and Business Leaders**



Dan Blondal CEO, Founder & Director



Alex Holmes



Denis Geoffroy



Carlo Valente CFO



Adam Johnson SVP, External Affairs



Kelli Forster SVP, Ppl & Culture



Dr. Guoxian Liang SVP, Technology



Paul Guedes Director, Capital Markets



Andrew Muckstadt VP Business Development

### **Board of Directors**



Anthony Tse Chair



Dan Blondal CEO, Founder & Director



Lisa Skakun Director



Carla Matheson Director



Dr. Joseph Guy Director

## **Advisors**



**Robert Morris** 



Dr. Yuan Gao

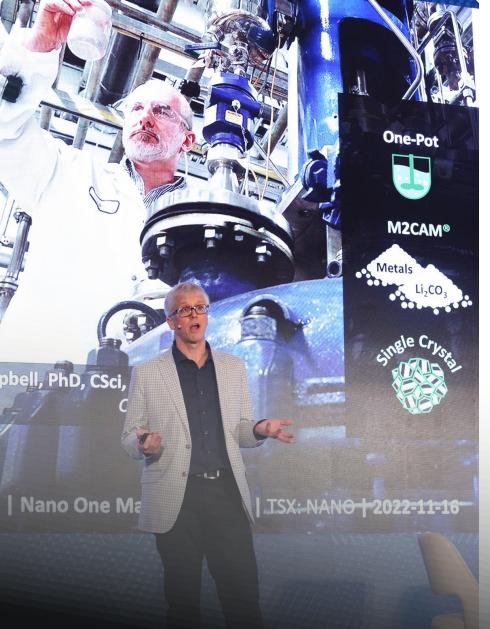


Joe Lowry



Hon. Frank Fannon











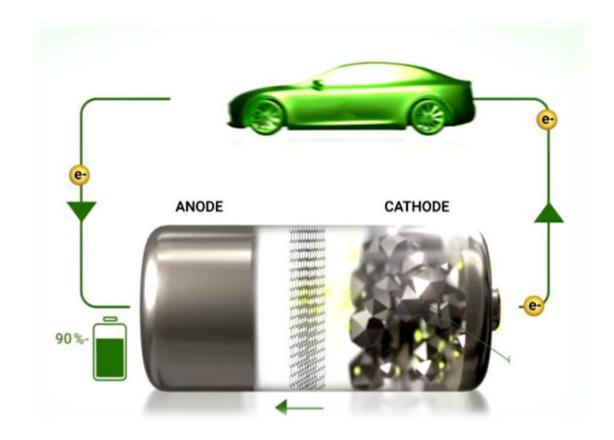


# Battery 101 & Market

Dan Blondal, CEO, Director & Founder—Nano One

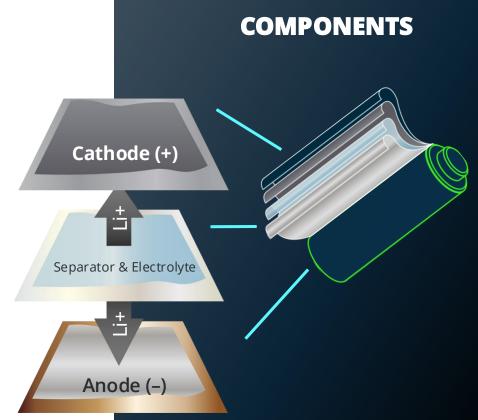
### **Batteries 101**

## **How Lithium-ion Batteries Work**



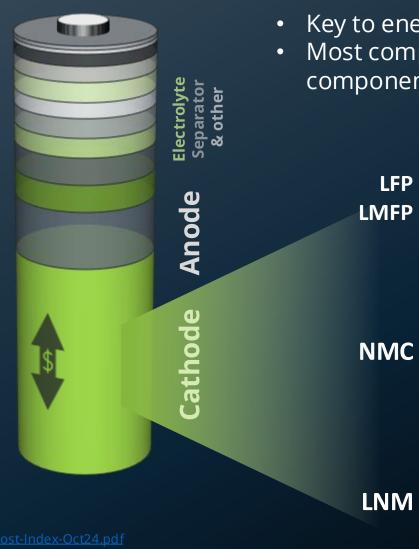
Charging moves lithium ions from the cathode through the electrolyte to the anode

Energy is generated when lithium ions move from the anode to the cathode.





## **Cathode Active Material (CAM)**



LFP

Fe

Co

Mn

Ni

Mn

Ni

- Key to energy density, durability, power output, and efficiency.
- Most complex, costly, energy, and environmentally-intensive component.

↑ Durability ↑ Safety ↓ \$ **LFP Pack density** ≈ **NMC** mass market EV, BESS<sup>2</sup>, Industrial 70-80% Market Share in China

↑ Density ↓ Durability ↑ \$ Li **Luxury long range EV** Various types (622, 811, 955 etc.)

> **↓** Density ↑ Voltage ↑ Charge **Next Gen Chemistry - niche**



Cathode

~30-50%

±15% due to variations in raw material costs

Cost<sup>1</sup>

<sup>&</sup>lt;sup>1</sup> Source: Fastmarkets-Battery-Cost-Index-Oct24.pdf

<sup>&</sup>lt;sup>2</sup> EV= Electric Vehicle, BESS = Battery Energy Storage System

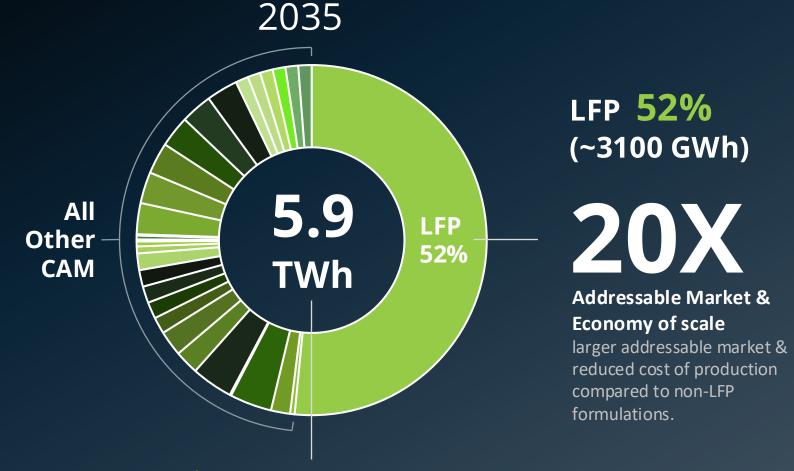
## Global Cathode Chemistry Market Demand Forecast<sup>1</sup>

<sup>1</sup> derived from Bloomberg NEF Lithium-Ion Batteries: State of the Industry 2024

20+ variations of NCM, NCA, NCMA, LMR, LNM, LMFP, Na-ion, etc

Average market size 2.5% (~150 GWh)

New formulations of LMFP, LMR and NM(CA) will further bifurcate markets by 2035





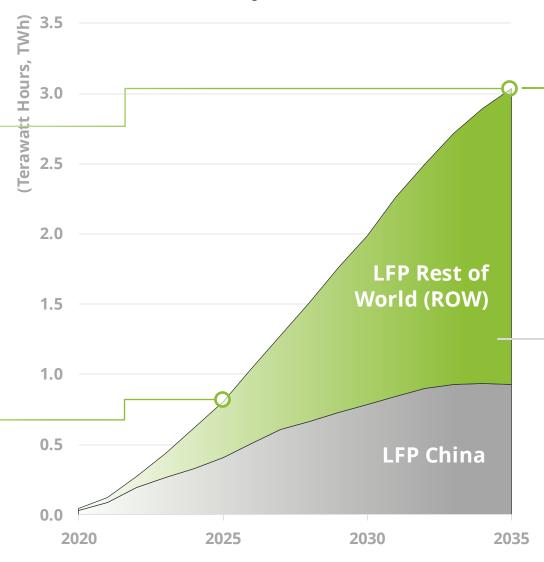




## Cathode Market Demand Forecast<sup>1</sup>



# LFP Demand Market Forecast<sup>1</sup> Mass Adoption is Clear

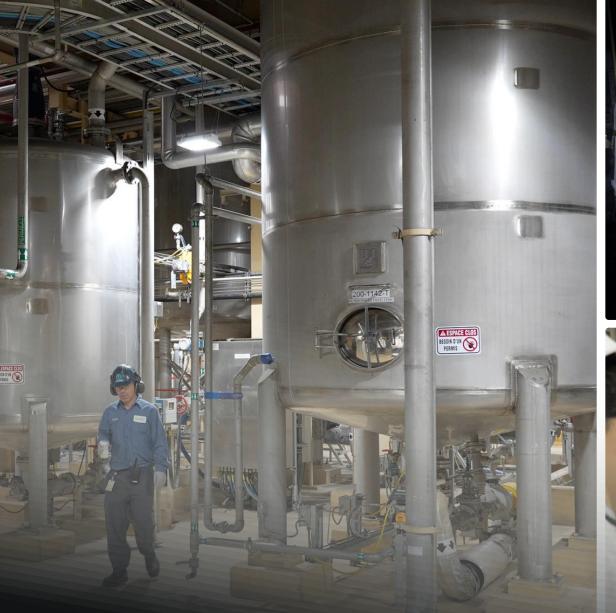


<sup>1</sup> Bloomberg NEF Lithium-Ion Batteries: State of the Industry 2024 <sup>2</sup> Bloomberg NEF Long Term Electric Vehicle Outlook 2022 higher than forecasted 1,2 in 2021

LFP Growth, RoW from 2025-35 Driven by 个 AI 个 BESS 个 EV

2.1 TWh Serviceable Addressable Market (SAM)

nanoOne





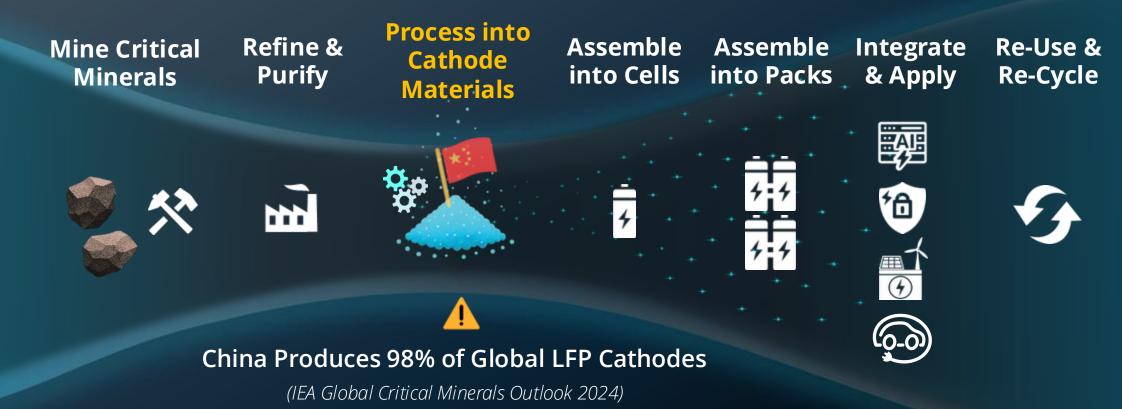




**Market Challenges & Industrial Solutions** 

## The Global Battery Bottleneck is Cathodes

Between mining & batteries—critical minerals are **refined & transformed** into cathodes.



## Foreign control of refining, purification and processing is a critical chokepoint.

- June 2025 **G7** pledges coordinated action on battery supply chain resilience.
- July 2025 OBBB disqualifies foreign-processed batteries from tax credits, incentivizes local processing.
- July 2025 **China** finalizes export controls on LFP and lithium processing tech.

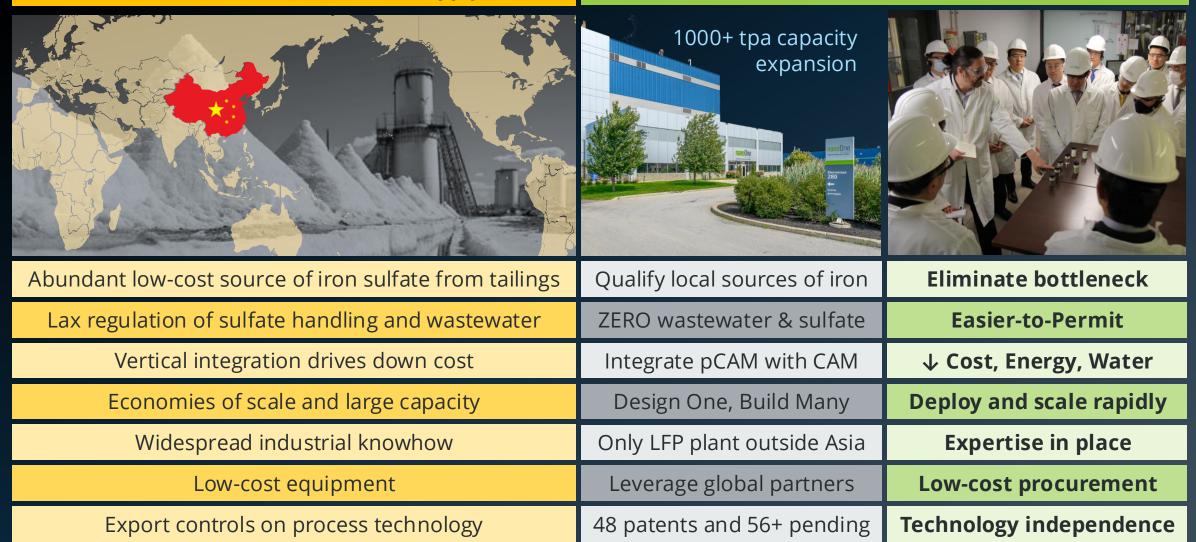


## The Challenge

## onePot LFP Solution

**China Controls LFP Production and Supply Chain** 

Nano One is responding to Voice of the Customer





## onePot Process

PCAM, CAM & Coating combined

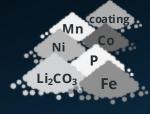






















LFP, NMC, LNMO ...

**PCAM** integrated with **CAM** (48 patents 56+ pending)

## Cost-competitive<sup>1</sup> & Greener<sup>2</sup>



**↓** 30% OPEX **↓** 30% CAPEX



**↓** 80% less energy



ø sodium sulphate wastewater



**↓ 50-60%** GHGs



**↓ 80%** water usage



↓ foreign supply chain risk

**CAM** (Cathode Active Material)



modular – easier to permit, build & operate

1 Cost Comparison – https://nanoone.ca/news/nano-one-provides-progress-update-on-its-alliance-with-worley-and-cost-comparison-demonstrating-the-case-for-one-pot-enabled-lfp-cathode-production/

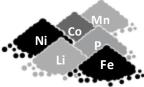
<sup>2</sup> Independent Life-Cycle Analysis – https://nanoone.ca/news/nano-one-could-reduce-ghgs-by-up-to-60-for-nmc-50-for-lfp-and-reduce-water-use-by-up-to-80/

## **Standard Process**

PCAM, CAM & Coating separate

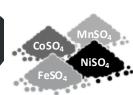


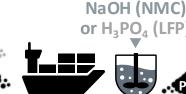












**PCAM** (precursor CAM)

























## **Innovative Technology Solutions**

**Supply Chain Resilient** 

**Easier-to-Permit** 

**Simplified Process** 

Modular & Scalable

### **Sulfate-Free Inputs** M2CAM®

M2CAM® technology uses metal powder inputs eliminating 100% of wasteful sodium sulfate byproducts.

This simplifies manufacturing, reduces costly wastewater treatment and permitting hurdles, and enables a flexible localized supply of critical input materials for greater security and resilience.



**♦** Toreign supply chain risk



Ø sodium sulphate wastewater

### **Streamlined Process** One-Pot™

Our Patented One-Pot™ Process eliminates costly waste treatments, cuts energy use with high-efficiency kilns, and reduces supply chain risk by enabling metal-based feedstocks.





**↓ 80% less** energy



**↓ 80%** water usage



**50-60%** GHGs<sup>2</sup>

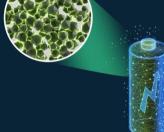
### **Next-Gen Durable** Cathodes

Our simplified One-Pot process enables protective coatings to form simultaneously at the nano level with the cathode materials.

This eliminates process steps and protects cathodes from degradation, enhancing durability for a longer-lasting lithium-ion battery.



See how it works













# 4-Year Milestones Proactive. Funded.

Focused.

Invention

carbon coating IP 1<sup>st</sup> license Phostech 1<sup>st</sup> 600ton @ Phostech 2400 tpa @ Candiac LFP grows in China





996 -

1997-2001

**(**♣ **|**♣/

2002

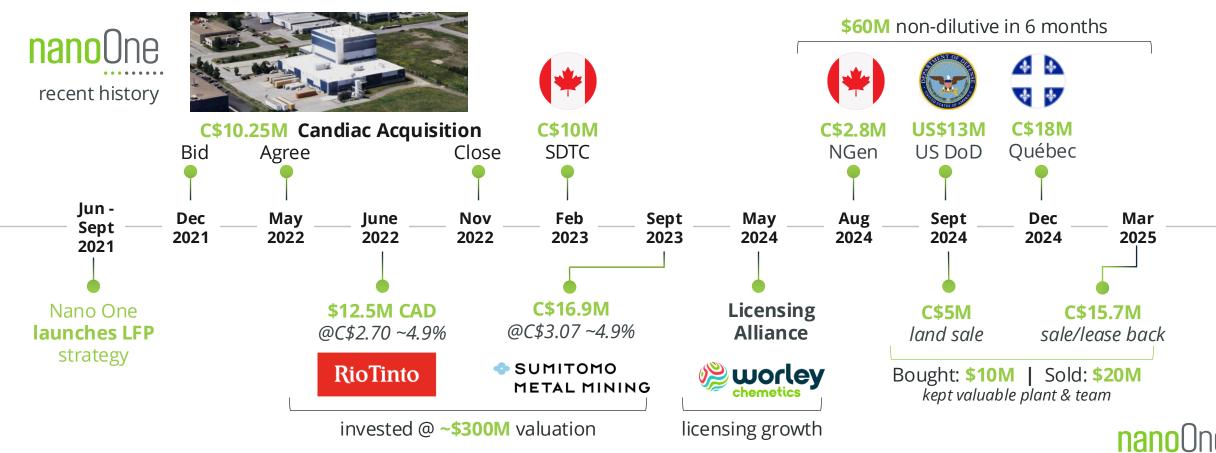
2002

**\*** 

2012 - 2022

2012 - 2024

LFP early history







# **Innovation Hub**

Burnaby, BC, Canada

### 25,000 sf

LFP, NMC, LNMO & other CAM

48 Patents Granted & 56+ Pending

- ✓ ideate & conceptualize
- √ prove & validate
- √ develop & evaluate

## **Commercialization Hub**

Candiac, Québec, Canada

### 80,000 sf

- ✓ Only full scale LFP plant and experienced team outside Asia
- ✓ World-class knowhow in production & OEM certification (IATF ISO)
- $\checkmark$  200 tpa Expansion Targets: **600 tpa**  $\rightarrow$  **1,000+ tpa**
- ✓ Derisks in full scale production intent equipment
- ✓ Optimization & training center for licensees & partners
- ✓ Product validation & plant qualification
- ✓ Drives offtake for small/large volume production & licensees

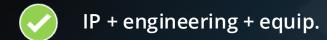


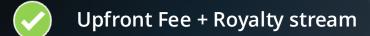
## Scalable Business Model



## **Growth through Licensing**

Modular Design-One-Build-Many accelerated growth strategy





**Continuous innovation** 

**Greater market share** 

Low capital intensity

Faster adoption

Joint Venture

United States

## **Candiac Production Plant**

**Full Scale Demonstration** 

Sampling and Offtake

**Licensee Support & Training** 

**Continuous Improvement** 

LFP Production Revenue



One-Pot™ Licensing

## **Rapid Global Scaling**

Delivered in partnership with Worley





- One-Pot enabled
- Key Proprietary Equipment

Design One, Build Many

- IP Rights
- Plant Layout
- Modular 12.5ktpa line
- Detailed Process Design



• Saves time-to-market, money and capital at risk

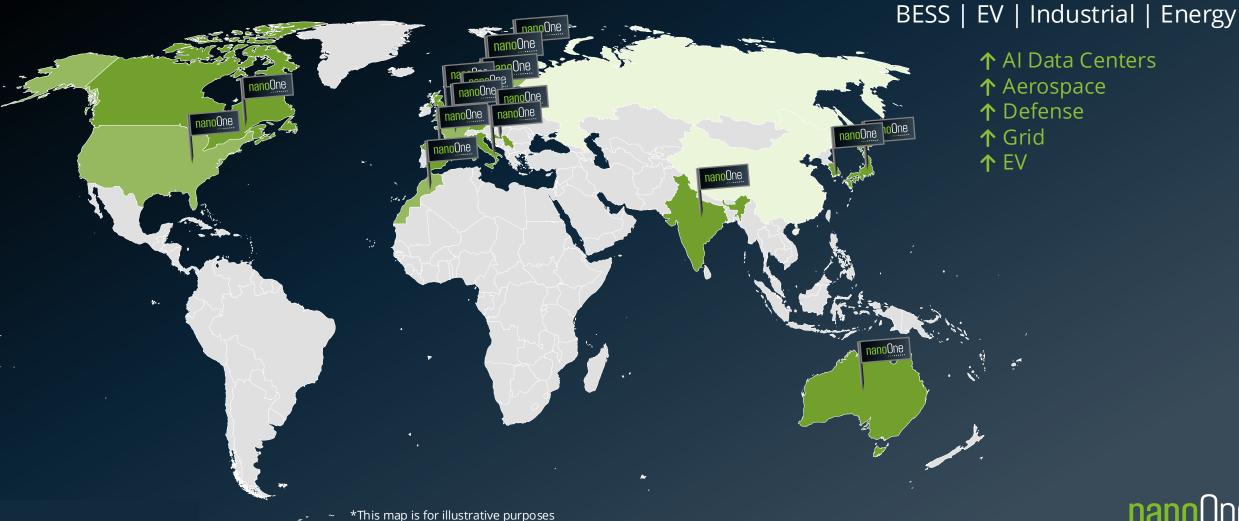
50,000 experts globally, delivering first-of-a-kind tech solutions.

AUD9B market cap AUD1.5B battery materials division



## **Global Deal Pipeline**\*

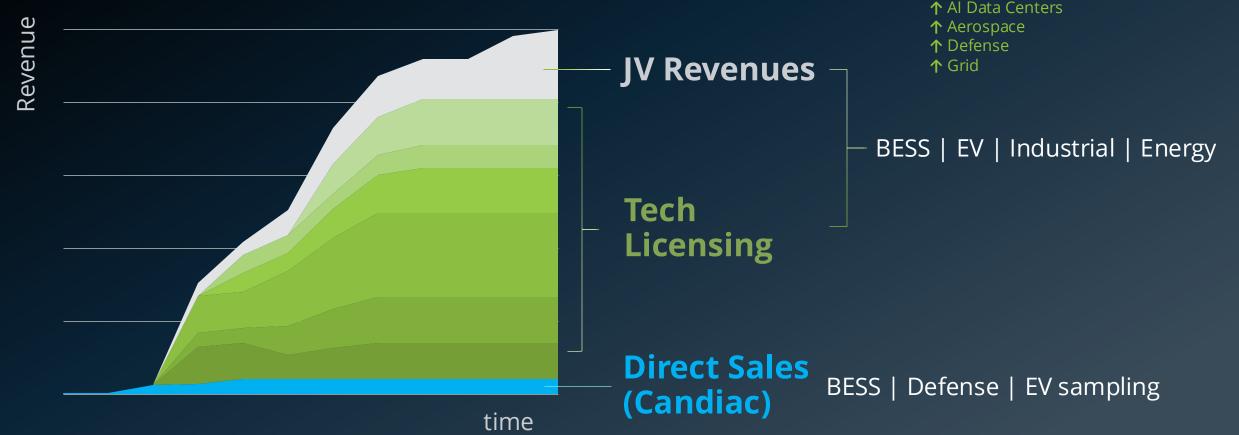
Voice of Customer & Global partnerships are flourishing with many sales, licensing, government, strategic prospects underway



## Multi-track Revenue Growth<sup>1</sup>

Scale of production in line with Voice of the Customer Defense, BESS, Al Data Centers, Industrial and EVs – each with distinct volume needs, localization requirements, qualification timelines and market adoption.





<sup>&</sup>lt;sup>1</sup> This graph is intended to illustrate how Nano One's anticipated three revenue streams (product sales, technology licensing, and joint venture revenues) are designed to scale in parallel, aligned with the expected needs of different market segments. The Company is not currently able to provide guidance on the timing or quantum of revenues, if any, from any of the anticipated streams.



## 2025 Catalysts — In Motion

Finance	\$12.75M in gov funding drawn (more in process)
Non-Dilutive Capital	\$60M+ secured in the last 9 months
<b>Capacity Expansion</b>	Engineering advancing 1000+ tpa
LFP Sales	Samples in validation for ESS, auto, defense
CAM Package	Three distinct packages developed
Licensing	Discussions in-progress
One-Pot Equipment	Reactor & kiln design started (NGen support)
Supply Chain	Regional feedstock diversification ongoing
Innovation	M2CAM® and IP in progress – 48 patents, 56+ pending
<b>Government Policy</b>	Strong policy alignment & engagement: US, Canada, EU











## Unlocking \$40B in LFP Demand



## **5X** Market Growth (2035)

Driven by ↑ AI ↑ BESS ↑ EV 3.4 mtpa will require ~ 150 \$½B lines



## **Global Pipeline of Deals Underway**Voice of Customer & Global partnerships flourishing

Voice of Customer & Global partnerships flourishing Many sales, licensing, government, strategic prospects



## **Capital Light Licensing Model**

Modular Design-One-Build-Many growth High margin, recurring revenue stream Royalty stacking drives long-term value



## **Sustainable Advantage**

Robust IP, deep expertise, and assets in place Easier-to-permit, low-cost, low-energy, low-water Globally & rapidly scalable w/ localized supply Strong balance sheet

Headquarters	British Columbia, Canada (c. 2011)
Market Cap.	C\$112M (USD\$81M) as of 2025-08-13
Capital Structure	Issued and Outstanding: 111,496,151 as of 2025-06-30
Analyst Coverage	Roth MKM   Maxim Group
<b>Business Model</b>	License – Royalty / Independent Production / Joint Venture
Patents	48 granted in US, Canada, Japan, Korea, China, Taiwan, India and 56+ pending
Leadership	Experts in financing, capital growth, technology, process engineering, production, batteries, and IP
Partnerships	Rio Tinto   Sumitomo   Worley   BASF   Umicore   VW   O.N.E., and more



## **Executive Summary**

### Growth through Technology Licensing - 48 Patents Granted, 56+ Pending

- **High margin EBITDA** Capital light upfront license fees production royalty streams rapid expansion and growth potential JVs
- Demo plant in Québec derisks and supports licensees with production, offtake, training & continuous improvement
- + production revenues from Demo facility brings in non-dilutive working capital while licensing revenues ramp up

### **Licensing Alliance with Worley**

- Co-develop, market and license modular LFP plants with Worley (A\$9 billion, world's largest battery materials engineering firm)
- Leverage global sales & marketing platform geared to sell One-Pot enabled production lines for rapid industrialization
- Design-One-Build-Many to tackle scale up needs and \$50B+ LFP market opportunity, followed by NMC & next gen materials

### **Industry validation**

- Sumitomo Metal Mining Japan's largest NMC and LFP producer 5% equity stake & strategic focus on commercial LFP
- **Rio Tinto** 5% equity stake + strategic supply chain collaboration. Lithium and iron feedstock

### **Manufacturing Advantage & Value Proposition**

- Only LFP demo plant and team outside Asia first to commercialize LFP (2005) with tier 1 automotive cell manufacturers
- 30% less OPEX and CAPEX, 80% less energy, zero waste, modular and easier-to-permit & no ties to China supply or tech
- Tech and licensing supports supply chain, energy, national security interests in wide range of jurisdictions

### **Government Support**

US DoD (US\$12.9M), Québec (C\$18M), NGen (C\$2.8M) for commercial capacity expansion of Candiac Demo facility

