

**Changing How the World Makes Battery Materials** 

# **Nano One Corporate Presentation**

### **Disclaimers**

## TSX: NANO | FF: LBMB | OTCQB: NNOMF

#### Disclaimer

None of the information or analyses presented are intended to form the basis for any investment decision, and no specific recommendations are intended. Accordingly, any use of this information is at the reader's risk and without liability to Nano One Materials Corp. ("Nano One"). The information contained herein is not to be construed as either a public or private offer or solicitation to purchase securities in the capital stock of Nano One. Nano One expressly warns readers not to rely on the information herein for investment or other related purposes. The reader is referred to his/her professional investment advisor regarding investment or related decisions respecting the securities of Nano One.

### Forward Looking Statements

Certain information contained herein may constitute "forward-looking information" and "forward-looking statements" within the meaning of applicable securities legislation. All statements, other than statements of historical fact, are forward-looking statements. Forward-looking information includes, but is not limited to, statements with respect to expected demand for LFP, competitive conditions, current and future collaborations, the Company's ability to achieve its stated goals, financing endeavours, technical progress and the commercialization of Nano One's technology and patents. Generally, forward-looking information can be identified by the use of forward-looking terminology such as "expects" or "plans", or variations of such words and phrases or statements that certain actions, events or results "will" or "may" occur. Forward-looking statements are based on the opinions and estimates of management as of the date such statements are made and they are subject to known and unknown risks, uncertainties and other factors that may cause the actual results, level of activity, performance or achievements of Nano One to be materially different from those expressed or implied by such forward-looking statements or forward-looking information, including: target markets, target cost-reductions, target partners, capital expenditures, raw material and other costs, financing and additional capital requirements, the development of technology, supply chains, and plans for construction and operation of cathode production facilities, the functions and intended benefits of Nano One's technology and products, the commercialization of the Company's technology and patents and potential revenues which would reasonably expected to come from such activities, and other risk factors as identified in Nano One's MD&A and its Annual Information Form dated March 25, 2025, both for the year ended December 31, 2024, and in recent securities filings for the Company which are available at www.sedarplus.ca. Although management of Nano One has attempted to identify important factors that could cause actual results to differ materially from those contained in forward-looking statements or forward-looking information, there may be other factors that cause results not to be as anticipated, estimated or intended. Accordingly, readers should not place undue reliance on forward-looking statements and forward-looking information. Nano One does not intend, and does not assume any obligation, to update any forward-looking statements or forward-looking information that are incorporated herein, except as required by applicable securities laws.



### **500+ Years Cathode Experience**

## **Executive, Investor and Business Leaders**



Dan Blondal CEO, Founder & Director



Alex Holmes



Denis Geoffroy CCO



Carlo Valente CFO



Adam Johnson SVP, External Affairs



Kelli Forster SVP, Ppl & Culture



Dr. Guoxian Liang SVP, Technology



Paul Guedes Director, Capital Markets



Andrew Muckstadt VP Business Development

## **Board of Directors**



Anthony Tse Chair



Dan Blondal CEO, Founder & Director



Lisa Skakun Director



Carla Matheson Director



Dr. Joseph Guy Director

### **Advisors**



**Robert Morris** 



Dr. Yuan Gao



Joe Lowry

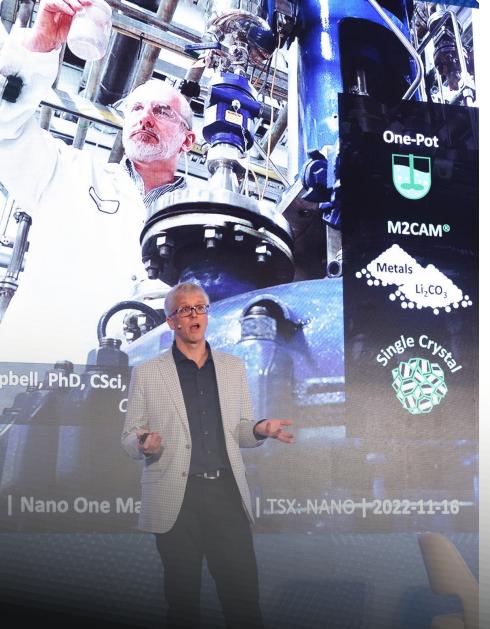


Hon. Frank Fannon



Donghui Han











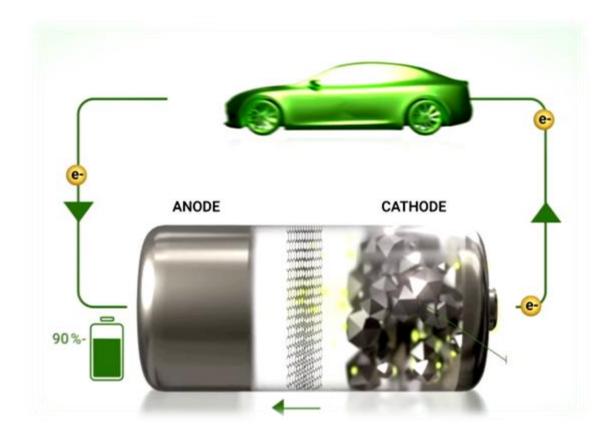


# Battery 101 & Market

Dan Blondal, CEO, Director & Founder—Nano One

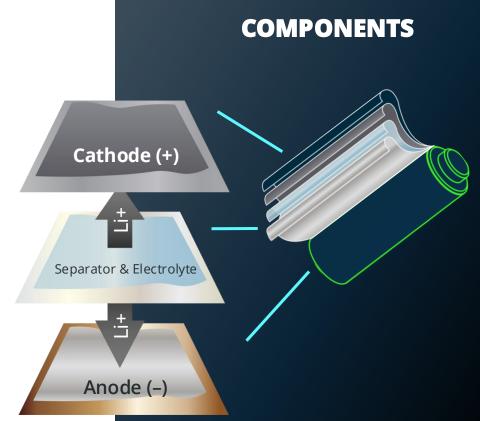
#### **Batteries 101**

## **How Lithium-ion Batteries Work**



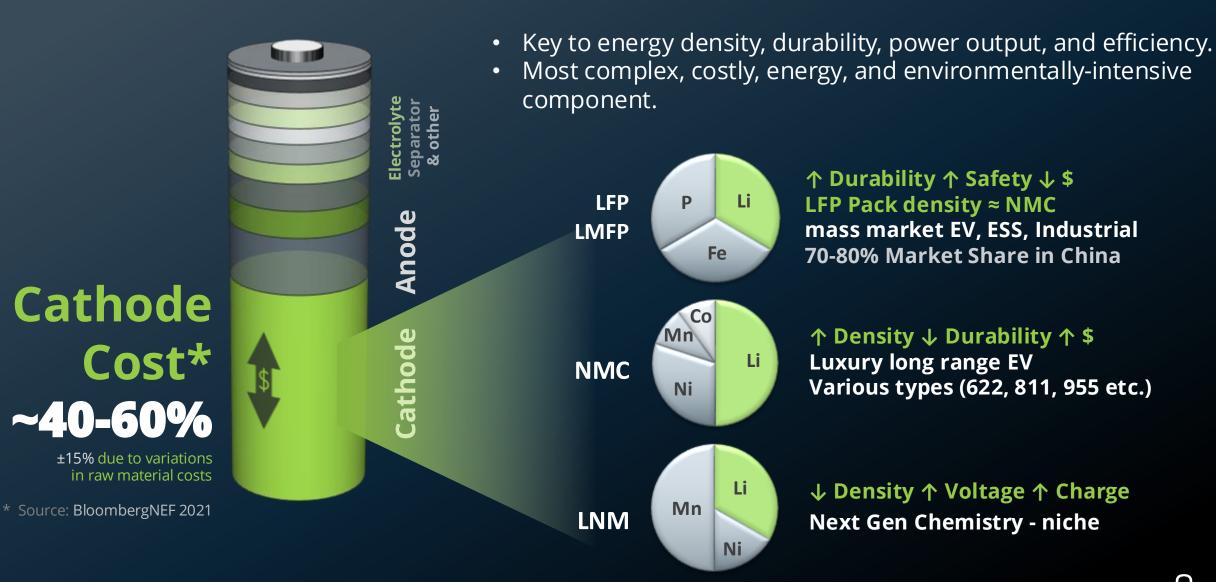
Charging moves lithium ions from the cathode through the electrolyte to the anode

Energy is generated when lithium ions move from the anode to the cathode.





## **Cathode Active Material (CAM)**





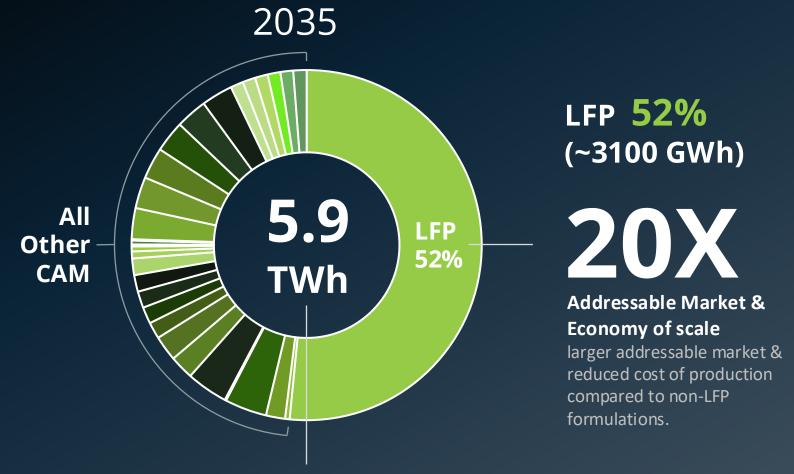
## Global Cathode Chemistry Market Demand Forecast<sup>1</sup>

<sup>1</sup> derived from Bloomberg NEF Lithium-Ion Batteries: State of the Industry 2024

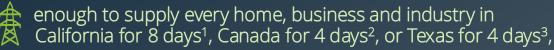
20+ variations of NCM, NCA, NCMA, LMR, LNM, LMFP, Na-ion, etc

Average market size 2.5% (~150 GWh)

New formulations of LMFP, LMR and NM(CA) will further bifurcate markets by 2035





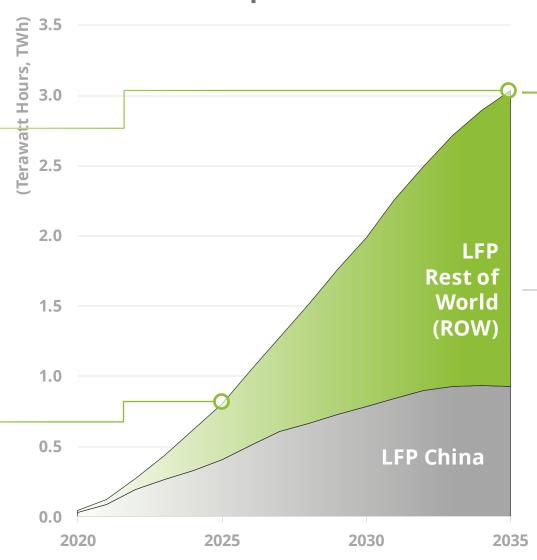




## Cathode Market Demand Forecast<sup>1</sup>



# LFP Demand Market Forecast<sup>1</sup> Mass Adoption is Clear



<sup>1</sup> Bloomberg NEF Lithium-Ion Batteries: State of the Industry 2024 <sup>2</sup> Bloomberg NEF Long Term Electric Vehicle Outlook 2022 higher than forecasted 1,2 in 2021

RoW Growth from 2025-35

Driven by ↑ AI ↑ BESS ↑ EV

2.1 TWh

4.2 mtpa LFP
168 \$½B plants
35 million EVs

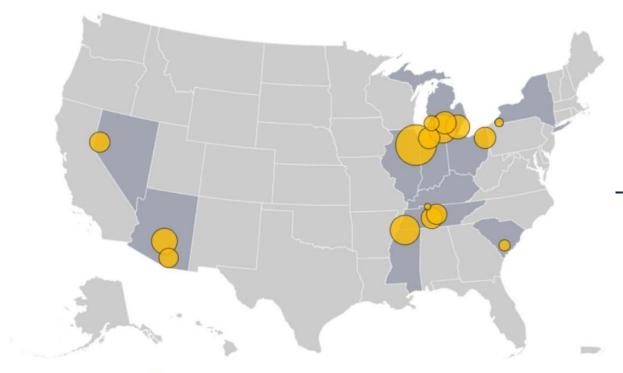
Serviceable
Addressable
Market (SAM)



**LFP Cell Production Capacity** 

# **US Production Capacity**

Nearly 200 GWh announced in US LFP cell production for 2030 pipeline



LFP Capacity: 5 GWh 20 GWh

Source: Benchmark Battery & Gigafactory Forecast



## **Incentives are CLEAR**

**Economically localized LFP CAM is needed** 

**\$7B**/yr

in US cell production tax credits @ \$35m / GWh via OBBBA 45X BUT only with non-China LFP









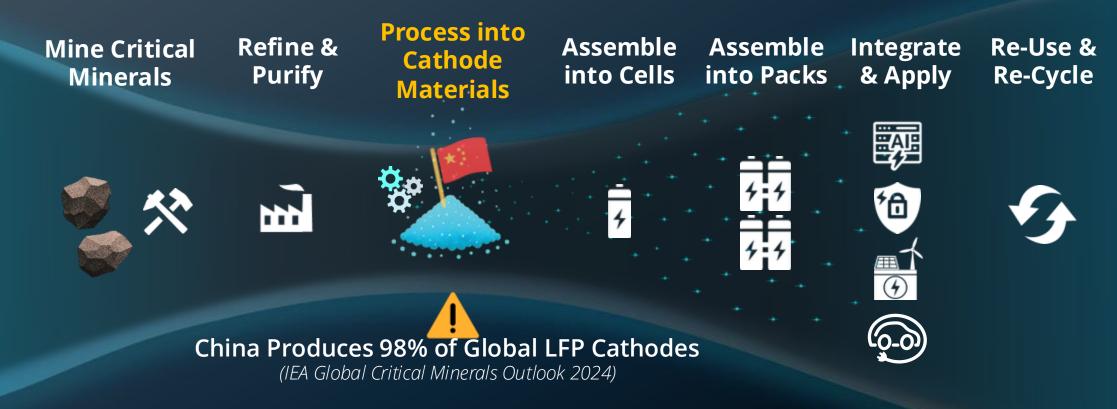


**Market Challenges & Industrial Solutions** 

nano One

# The Global Battery Bottleneck is Cathodes

Between mining & batteries—critical minerals are **refined & transformed** into cathodes



Foreign control of refining, purification and processing is a critical chokepoint.

Apr '25 Executive Order ensuring National Security and Economic Resilience to reduce dependency on PRC supply chains

Jun'25 **G7** pledges coordinated action on battery supply chain resilience

Jul '25 OBBB disqualifies batteries from tax credits if they cathode made by Chinese company – incentivizing local processing

Jul'25 China restricts export of core LFP and lithium processing technology to protect its lead



# **Breaking Foreign Stranglehold on LFP**

US Energy Growth and Security of Supply **Depends** on It



Abundant low-cost source of iron sulfate from tailings

Lax regulation of sulfate handling and wastewater

Vertical integration drives down cost

Economies of scale and large capacity

Widespread industrial knowhow

Low-cost equipment

Export controls on process technology

# onePot

An 'OBBB-Ready' LFP Solution for North America



Procure globally w/ partners

52 patents and 50+ pending



Qualify local sources of iron	Eliminate chokepoint
Eliminate wastewater/sulfate	Make permitting easier
Integrate pCAM with CAM	↓ Cost, Energy, Water
Design One, Build Many	Deploy & scale rapidly
Leverage only LFP plant in NA	Experts & plant in place

# onePot Process

**PCAM, CAM & Coating combined** 52 patents 50+ pending



pCAM integrated with CAM production

Enables localization of supply chain & associated incentives

## Cost-competitive<sup>1</sup> & Greener<sup>2</sup>



up to 30% ↓ OPEX at least 30% ↓ CAPEX



**↓** 80% less energy



ø sodium sulphate wastewater



**↓ 50-60%** GHGs



**↓ 80%** water usage



 $oldsymbol{\downarrow}$  foreign supply chain risk

**CAM** (Cathode Active Material)



modular - easier to permit, build & operate

1 Cost Comparison – https://nanoone.ca/news/nano-one-provides-progress-update-on-its-alliance-with-worley-and-cost-comparison-demonstrating-the-case-for-one-pot-enabled-lfp-cathode-production/

<sup>2</sup> Independent Life-Cycle Analysis – https://nanoone.ca/news/nano-one-could-reduce-ghgs-by-up-to-60-for-nmc-50-for-lfp-and-reduce-water-use-by-up-to-80/

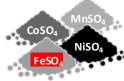
## **Standard Process**

PCAM, CAM & Coating separate











**pCAM** (precursor CAM)



NaOH (NMC)

















See how it works

China's Grip on LFP Exclusive access to ultracheap iron sulfate







\*Ammonium sulfate waste byproduct can be used as fertilizer input.











## **4-Year Milestones** Proactive. Funded. Focused.

Invention



carbon coating IP

\*/





**♦** 









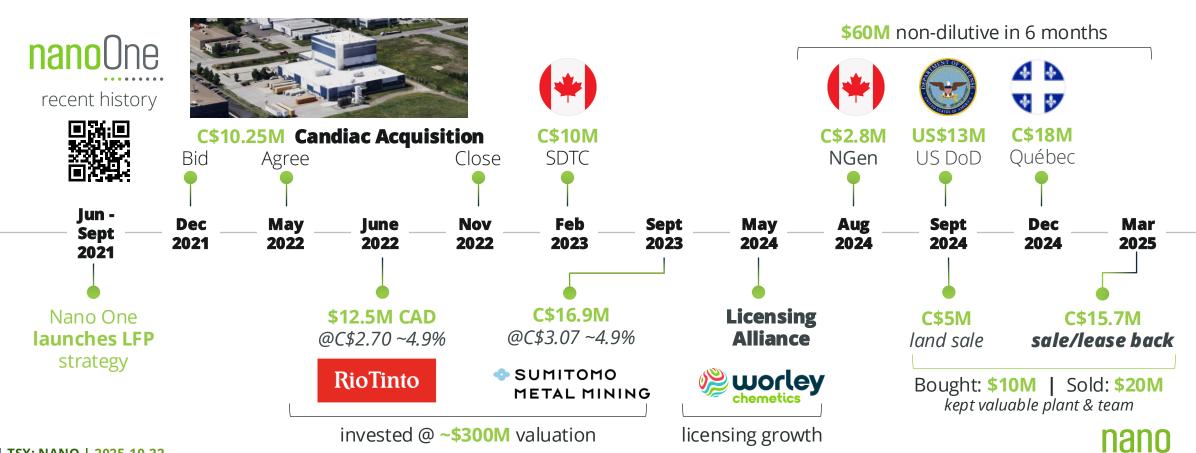
LFP grows

1997-2001 2002 2006

2012 - 2022

2012 - 2024

LFP early history







# Innovation Hub

**Burnaby, BC, Canada** 

#### 25,000 sf

LFP, NMC, LNMO & other CAM 52 Patents Granted & 56+ Pending

- ✓ ideate & conceptualize
- √ prove & validate
- √ develop & evaluate

# **Commercialization Hub**

Candiac, Québec, Canada

#### 80,000 sf

- ✓ Pilot and Demo LFP plant and experienced production team
- $\sqrt{200}$  tpa Expansion Targets: **600 tpa** → **1,000+ tpa**
- ✓ Derisks in full scale production intent equipment
- ✓ Optimization & training center for licensees & partners
- ✓ Product & plant qualification
- ✓ Drives offtake for small/large volume production & licensees



### One-Pot™ Licensing

## Rapid Global Scaling & License Model

- Modular, scalable and globally deployable
- Eliminates waste and easier-to-site-and-permit
- Leverage Existing Pilot and Demo w/ less capital at risk



**50,000 experts globally, delivering first-of-a-kind tech solutions.** AUD9B market cap |. AUD1.5B battery materials division





## **Growth via Licensing**

- IP Rights
- Key proprietary equipment
- Detailed Process Design
- Modular 12.5 ktpa layout
- Detailed process design
- Customizable support & continuous innovation
- Global Engineering Alliance with Worley
- Upfront Fee + Royalty stream



# 2025 Catalysts — In Motion









Government Policy - Strong policy alignment & engagement: US, Canada, EU

Capacity Expansion - Engineering advancing 1000+ tpa

LFP Sales - Samples in validation for ESS, auto, defense

Licensing – Discussions in-progress

Supply Chain - Regional feedstock diversification ongoing

Innovation - M2CAM® and IP work in progress. 52 patents and 50+ pending



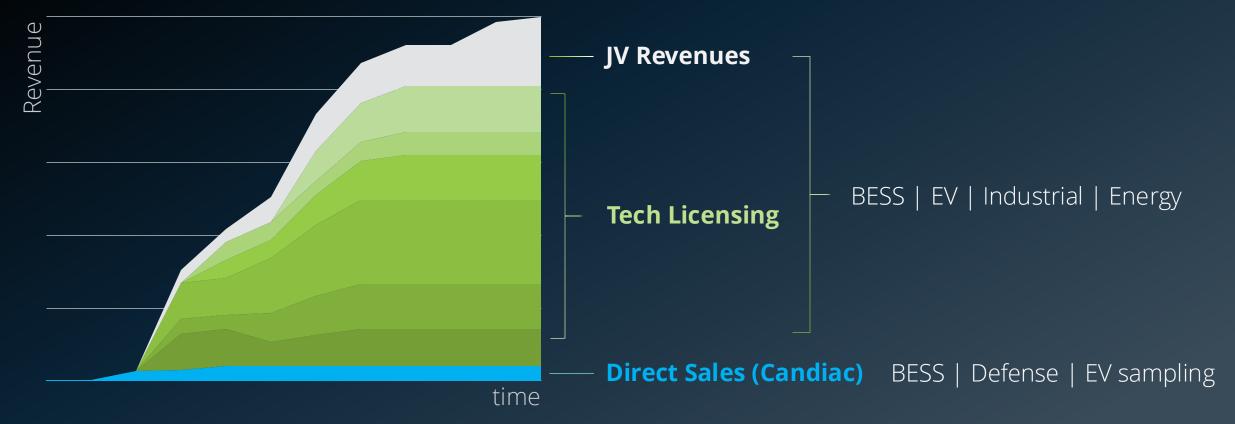






## Multi-track Revenue Growth<sup>1</sup>

↑ Defense, ↑ BESS, ↑ Al Data Centers, ↑ Industrial ↑ EV – Ramp up LFP production in line with voice of customer and their needs on volume, localization, qualification timelines and market adoption.



<sup>&</sup>lt;sup>1</sup> This graph is intended to illustrate how Nano One's anticipated three revenue streams (product sales, technology licensing, and joint venture revenues) are designed to scale in parallel, aligned with the expected needs of different market segments. The Company is not currently able to provide guidance on the timing or quantum of revenues, if any, from any of the anticipated streams.





## Unlocking \$40B in LFP Demand and \$7B in US tax credits



5x Market Growth (2035)

Driven by ↑ Al ↑ BESS ↑ EV



OBBBA-ready solution could unlock \$7B/yr

Local LFP CAM production could unlock **\$7B/year** of OBBBA 45X Production Tax Credits for LFP cell producers



**Capital Light Licensing Model** 

Modular Design powers Scale-Up and Growth High margin, recurring royalty stream Royalty stacking drives long-term value



**Sustainable Advantage** 

Robust IP, deep expertise, and demonstration plant in place Easier-to-permit, low-cost, low-energy, low-water Globally & rapidly scalable w/ localized supply Strong balance sheet

Headquarters	British Columbia, Canada (c. 2011) and demonstration facility in Québec
Market Cap.	C\$170M (USD\$121M) as of 2025-10-01
Capital Structure	Issued and Outstanding: 111,496,151 as of 2025-06-30
Key Shareholders (35%)	Rio Tinto, SMM, RobecoSam, US Global, Schroders, Formidable, Green Benefit, Insiders Family Friends
Analyst Coverage	Roth MKM   Maxim Group
Business Model	License – Royalty / Independent Production / Joint Venture
Patents	52 granted in US, Canada, Japan, Korea, China, Taiwan, India and 50+ pending
Leadership	Experts in financing, capital growth, technology, process engineering, production, batteries, and IP
Partnerships	Rio Tinto   Sumitomo Metal Mining (SMM)   Worley   and more



# **Executive Summary**

### **Growth through Technology Licensing – 52 Patents Granted, 50+ Pending**

- High margin EBITDA Capital light upfront license fees production royalty streams rapid expansion and growth potential JVs
- **Demo plant in Québec** derisks and supports licensees with production, offtake, training & continuous improvement
- + production revenues from Demo facility brings in non-dilutive working capital while licensing revenues ramp up

### **Licensing Alliance with Worley**

- Co-develop, market and license modular LFP plants with Worley (A\$9 billion, world's largest battery materials engineering firm)
- Leverage global sales & marketing platform geared to sell One-Pot enabled production lines for rapid industrialization
- Design-One-Build-Many to tackle scale up needs and \$50B+ LFP market opportunity, followed by NMC & next gen materials.

### **Industry validation**

- Sumitomo Metal Mining Japan's largest NMC and LFP producer ~5% equity stake & strategic focus on commercial LFP
- **Rio Tinto** ~5% equity stake + strategic supply chain collaboration. Lithium and iron feedstock.

### **Manufacturing Advantage & Value Proposition**

- Only LFP demo plant and team outside Asia first to commercialize LFP (2005) with tier 1 automotive cell manufacturers.
- 30% less OPEX and CAPEX, 80% less energy, zero waste, modular and easier-to-permit & no ties to China supply or tech.
- Tech and licensing supports supply chain, energy, national security interests in wide range of jurisdictions.

### **Government Support**

US DoD (US\$12.9M), Québec (C\$18M), NGen (C\$2.8M) for commercial capacity expansion of Candiac Demo facility.

